



Collideoscope, LLC
www.collideoscope.com
Collideoscope Speaking Agent

Role Description: Collideoscope Speaking Agent is responsible for generating paid speaking opportunities for Collideoscope's ICON Talent. The Speaking Agent has the opportunity to sell **all** speakers in Collideoscope's ICON portfolio, as outlined in the attached 2023 Speaker Portfolio PDF.

The Speaking Agent will formally report to Collideoscope's President & COO (and directly to the Chief Executive Officer while the President & COO is on Maternity Leave).

Structure:

- 3-month Trial Period
 - Mutual opportunity to renegotiate Terms & Structure at the end of the initial 3-month Trial Period (including the possibility of growing Speaking Agent's role within the Company to extend to other sales and leadership opportunities)
- Compensation
 - 1099 Independent Contractor with a Monthly Retainer guaranteed for 3 months.
 - For booked speaking engagements (an offer initiated by Speaking Agent, accepted by Collideoscope Talent, and a Speaking Agreement has been fully-executed), Agent to earn speaking commission (based on deal structure with Talent), payable within 15 days of the successful completion of the Event Date. Applicable commissions to be paid on events booked even if the Speaking Agent contract has terminated by either party prior to the Event Date.
- Additional Considerations
 - Speaking Agent will not be receiving (nor will be compensated on) inbound leads - whether that be through Talent websites, Collideoscope website, or existing Collideoscope relationships.
 - The Speaking Agent will not be responsible for client relationships related to an event once a Speaking Agreement has been signed - they will turn over the Event Management to the appropriate Collideoscope Team Member.
 - The Speaking Agent is free to continue selling other non-Collideoscope ICON speakers apart from Collideoscope.

Candidates may email their resume to sarah@collideoscope.com. Please include the job title in the subject line.

collideoscope.com

3535 Peachtree Rd NE, Ste 320, Atlanta, GA 30326